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Orion Health expands into Asia with new Vietnam contracts

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Singapore: New Zealand based healthcare technology company Orion Health has struck strategic deals with major Vietnamese hospitals, thus further expanding and building its presence in the Southeast Asian market.

The company is partnering with Vietnam's Vinmec International Hospital to provide its Enterprise software solution, which enables patient clinical information and administrative data to be centrally managed across the entire network. The end result is a single view of the patient record across the organization.

From now till 2020, Orion Health's Enterprise solution will be deployed in all 10 hospitals and clinics within the Vinmec Hospital Network across Vietnam, beginning with Vinmec Hanoi, Vinmec Phu Quoc, Vinmec Central Park and two clinics: Vinmec Royal City and Vinmec Saigon.

"Vinmec receives a large number of patients annually who are medical tourists drawn by the premium healthcare and world-class services we provide," said mr Nguyen Thanh Liem, CEO, Vinmec International Hospital.