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ASIA EDITION

Calgary Scientific expands into China

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Singapore: Calgary Scientific, a company known for creating transformative technology, is continuing to revolutionize global healthcare by expanding into Asia. Calgary Scientific hired Mr Raul Conde, a seasoned sales director, to lead the market expansion into Asia.

Mr Conde has previously worked with CPI Canada and has more than 16 years of experience establishing new business relationships in Asia. He has worked with major Asian original equipment manufacturing (OEM) partners, specifically in medical imaging. Mr Conde will be working with Calgary Scientific's sales organization, which has established an office in Shanghai, China.

The expansion will offer advanced web, cloud, and mobile medicine, real-time collaborative care, and will interconnect geographically dispersed healthcare enterprises with ResolutionMD healthcare information technology. Calgary Scientific is also in the process of adding various Asian regulatory clearances to their long list of accolades for their applications such as PureWeb.

Mr John Marshall, VP, Global OEM Sales, said that, "I've known and worked with Raul for over 16 years in Asia, and I know he has an excellent reputation with many Asian OEM partners and a strong understanding of what it takes to serve the unique demands of the Asia market. I am confident this alliance with Raul will put Calgary Scientific in a great position to grow our OEM business and lead the entire Asia Pacific region in the arenas of advanced web, cloud, mobility and collaborative healthcare."