

DKSH and NanoCollect form strategic partnership in the Southeast Asia Region

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Collaboration to expands commercialization and support in Singapore, Malaysia, Vietnam, Philippines, Indonesia, and Thailand



DKSH Business Unit Technology has formed a partnership with NanoCollect Biomedical, a manufacturer of unique cartridge-based and image-guided cell analyzers and sorters. DKSH will provide sales, marketing, application support, and after-sales services in Singapore, Malaysia, Vietnam, Philippines, Indonesia, and Thailand.

NanoCollect specializes in designing and manufacturing advanced cell analysis and sorting solutions. Their product range includes cutting-edge cell sorters equipped with innovative cartridge-based technology for gentle sorting of various fragile cell types, including stem cells. In addition to their core sorting instruments, NanoCollect offers a range of essential add-ons that enhance laboratory workflows. These include single-cell dispensing modules, which enable precise cell isolation for downstream applications such as single-cell genomics, cell line development, cell therapies and basic research.

NanoCollect's cartridge consumables play a critical role in ensuring the efficiency and accuracy of their sorting systems, making them indispensable tools for research and clinical laboratories seeking reliable solutions for high viability gentle cell sorting.

Marco Farina, Senior Director of Business Development and Center of Excellence at DKSH, remarked: "We are enthusiastic about partnering with NanoCollect. Integrating their complementary products into our current life science portfolio aims to enrich our offerings and deliver comprehensive solutions to our customers in the field of genomics, antibody discovery, cell line development, and Crispr gene editing. Together with NanoCollect, we anticipate driving growth and delivering outstanding value to our customers."