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DKSH forms strategic relationship with Corning Life Sciences in APAC

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DKSH will distribute Corning, PYREX, and Corning Gosselin branded products



DKSH Business Unit Technology has entered a strategic relationship with Corning Life Sciences (CLS), a leading provider of consumable laboratory products for the research, bioproduction, and diagnostics markets. DKSH will provide sales, marketing, and after-sales services in Australia, Indonesia, New Zealand, the Philippines, Singapore, Thailand, Malaysia and Vietnam.

Corning provides high-quality, innovative products for life science applications, enabling researchers around the world to make and deliver life-changing discoveries. The company offers solutions across life science workflows, with a wide range of products for applications, such as cell culture, bioprocess, cell and gene therapy, drug discovery, and microbiology.

DKSH will distribute Corning, PYREX, and Corning Gosselin branded products to support customers in life sciences, pharma/biopharma, and the food & beverage industries.

"DKSH offers great market coverage in the APAC region and has a strong focus in the life sciences segment. We believe that DKSH is the right partner to help us expand the business, penetrate the market, and meet our growth goals," said Hsu Shih Chang, Managing Director, Greater Asia CLS.

Marco Farina Senior Director, Business Development, Business Unit Technology, commented: "Expanding our life sciences portfolio and accelerating our growth for the consumable business are key initiatives for DKSH Technology. Corning's wide range of products complement our current portfolio in many key markets. We are excited to introduce Corning's leading products to our customers."