

West Pharma expands APAC biz with new Korean office

05 April 2019 | News | By Sonali Wankhade

This new office is the result of West's purchase of the distribution business of GIS Korea



West Pharmaceutical Services, a global leader in innovative solutions for injectable drug administration, has expanded its presence in the Asia Pacific region with a new sales office in Korea—West Pharmaceutical Services Korea Ltd.

This new office is the result of West's purchase of the distribution business of GIS Korea Ltd., a privately-owned medical device and healthcare products distributor serving the Korean market, who previously served as West's distributor in the region.

"We are excited to build upon the strong foundation that our distributor has established in Korea, as this is an important market for West and our customers," said Karen Flynn, Senior Vice President and Chief Commercial Officer, West. "By combining the local insight of the GIS Korea Team with West's global manufacturing reach and market-leading technical support team, we will be able to better serve our customers and position ourselves to grow our business in this region."

GIS has been partnering with West as a distributor since 2003 and has built an extensive network of customers across all segments. West has been operating for more than 95 years, delivering integrated containment and delivery solutions to customers, tailored to the specific needs of its pharmaceutical, biologic, generics, and medical device customer groups across the globe. With offices in Singapore, China, India, and Australia, and alongside our partner Daikyo Seiko, Ltd.'s presence in Japan, West is well-positioned to continue to address the increasing customer demand in this region.