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IFC invests $40 M in Fullerton Health

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Singapore – Fullerton Healthcare Corporation announced that its wholly owned subsidiaries, Fullerton Health Philippines Holdings Corporation and Fullerton Health Philippines Pte Ltd have secured a $40 million long-term loan facility with the International Finance Corporation ("IFC"), a member of the World Bank Group, to further develop its vertically integrated managed care strategy in the Philippines. The IFC investment will help improve the provision of affordable, quality healthcare in the Philippines and enhance efficiencies in the health maintenance organisation ("HMO") market through increased integration between the financing and provision of healthcare.

This follows the completion announcement on 18 May 2018 regarding Fullerton Health's entry into the Philippines through the acquisition of a 60% stake in the Intellicare Group.

Tam Chee Chong, Fullerton Health's Chief Financial Officer, said: "Garnering the support of IFC as a long-term financing partner is a strong testament of what we have achieved thus far in the healthcare sector across Asia Pacific, and validates our strategic partnership with the Intellicare Group to deliver a holistic approach to managed healthcare in the Philippines."

Founded in 1995, the Intellicare Group comprises three companies: Asalus Corporation, a HMO engaged in the delivery of managed healthcare services via comprehensive, systematic and prevention-oriented health maintenance programmes; Avega Managed Care, Inc., a provider of Third Party Administration services to corporate clients; and Aventus Medical Care, Inc., a professionally managed clinic network of outpatient and mobile clinics.

The Intellicare Group is strategically aligned with Fullerton Health's vision of being Asia Pacific's pre-eminent total healthcare solution provider. The acquisition reinforces Fullerton Health's strategy of developing its presence in markets across the Asia Pacific region and is aligned to the ambition of providing accessible, affordable and sustainable healthcare.

IFC’s loan will support the expansion of one of the leading HMOs in the country, significantly increasing its outreach. The expanding network will further help Intellicare increase training opportunities for health professionals in the Philippines, improving the skill level in this sector, and subsequently create jobs. IFC’s support will also include sharing of best practices within different areas of operations, including facilitating introductions within IFC's network of health care clients.

IFC has invested more than US$3 billion to support more than 100 private sector companies in the Philippines since 1962. As of December 2017, IFC’s committed portfolio is at $763.9 million, which focuses on reducing impacts of climate change, increasing rural incomes, promoting sustainable urbanization and helping address governance constraints.