

IsoPlexis expands in APAC, inks deal with Tekon Biotech

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The deal will help the company distribute its products in China



IsoPlexis Corporation (IsoPlexis), a privately held life sciences company at the forefront of single-cell analytics technology, announced today an exclusive agreement with Tekon Biotech, a leading instrumentation distributor, to distribute IsoPlexis' products in China.

IsoPlexis's IsoCode & IsoLight system have received numerous awards, recognized as both The Scientist's and Fierce Life Science's #1 innovation of 2017 for the ability to provide both single-cell sensitivity and highly multiplexed and quantitative functional ELISA detection together for the first time. IsoPlexis' IsoLight was also awarded the global Red Dot Design Award in 2018 for its ease of use. These systems will now be available to customers, through its exclusive partner Tekon Biotech, in Mainland China, Hong Kong, Taiwan, and Macau.

IsoPlexis has published data over the past three years with a variety of leading US CAR-T and Cell Therapy biopharmas and academic institutions, most recently in the journal "Blood", where IsoPlexis' IsoCode technology predicted whether non-Hodgkin lymphoma patients would respond to CAR-T therapy, directly from the pre-infusion Cell Product. Other pre-infusion metrics from existing technologies tested in this study were not predictive.

"We are very excited to partner with Tekon Biotech, a world class distributor of life science systems and technology in China," said IsoPlexis Chief Executive Officer, Sean Mackay. "We see significant demand for our unique single-cell platform from leading Chinese pharmaceutical companies, research laboratories, and academic institutions. We are confident this partnership will help accelerate research in the fast emerging CAR-T therapy area in China, as we continue to extend our single-cell leadership into new markets."

"China has emerged as a world leader in CAR-T cell therapies. Fueled by Chinese biotech investment (\$10bn in 2017) and government programs such as 'one three five' development plan and 'Made in China 2025', CAR-T clinical trials have grown significantly in China in the last few years," said Tekon Biotech CEO, David Hadfield. "

Dr. David Ho, chief executive officer of the Aaron Diamond AIDS Research Center and IsoPlexis Scientific Advisory Board member, said, "Biopharma research and development in China is accelerating at a rapid pace, and IsoPlexis' IsoLight system

is well positioned to address a critical need in the fast growing field of CAR-T and other cellular immunotherapies."